



**THE  
POWER  
TO KNOW®**

## **Decision Trees and other predictive models**

**Mathias Lanner SAS Institute**

# Agenda

## **Introduction to Predictive Models**

**Decision Trees**

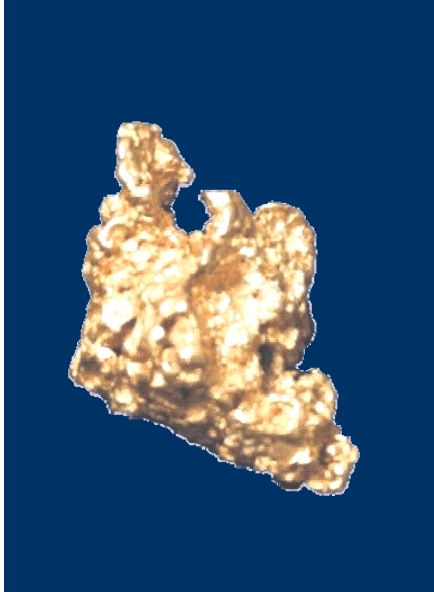
**Pruning**

**Regression**

**Neural Network**

**Model Assessment**

# Predictive Modeling



The *Essence* of Data Mining

***“Most of the big payoff [in data mining] has been in predictive modeling.”***

– Herb Edelstein

# Predictive Modeling Applications



**Database marketing**



**Financial risk management**



**Fraud detection**



**Process monitoring**



**Pattern detection**

# Predictive Modeling Training Data

## *Training Data*

<i>case 1:</i>	<i>inputs</i>	<i>target</i>
<i>case 2:</i>	<i>inputs</i>	<i>target</i>
<i>case 3:</i>	<i>inputs</i>	<i>target</i>
<i>case 4:</i>	<i>inputs</i>	<i>target</i>
<i>case 5:</i>	<i>inputs</i>	<i>target</i>

Numeric or categorical values

# Predictive Modeling Score Data

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>

## *Score Data*

<i>case 1: inputs</i>	<i>?</i>
<i>case 2: inputs</i>	<i>?</i>
<i>case 3: inputs</i>	<i>?</i>
<i>case 4: inputs</i>	<i>?</i>
<i>case 5: inputs</i>	<i>?</i>

Only input values known

# Predictions

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>

## *Predictions*

## *Score Data*

<i>case 1: inputs</i>	<i>?</i>
<i>case 2: inputs</i>	<i>?</i>
<i>case 3: inputs</i>	<i>?</i>
<i>case 4: inputs</i>	<i>?</i>
<i>case 5: inputs</i>	<i>?</i>

# Predictions

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



## *Predictions*

<i>prediction</i>
<i>prediction</i>
<i>prediction</i>
<i>prediction</i>
<i>prediction</i>

## *Score Data*

<i>case 1: inputs</i>	<i>?</i>
<i>case 2: inputs</i>	<i>?</i>
<i>case 3: inputs</i>	<i>?</i>
<i>case 4: inputs</i>	<i>?</i>
<i>case 5: inputs</i>	<i>?</i>

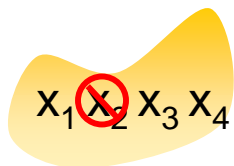
<i>prediction</i>
<i>prediction</i>
<i>prediction</i>
<i>prediction</i>
<i>prediction</i>



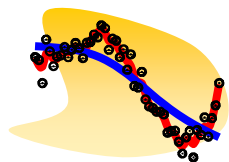
# Predictive Modeling Essentials



**Predict new cases**



**Select useful inputs**

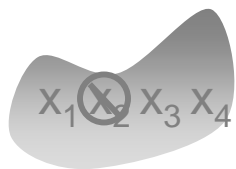


**Optimize complexity**

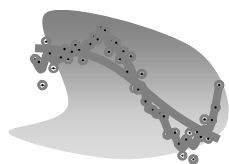
# Predictive Modeling Essentials



**Predict new cases**



Select useful inputs



Optimize complexity

# Three Prediction Types

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



## *Predictions*

***prediction***  
***prediction***  
***prediction***  
***prediction***  
***prediction***

- **Decisions**
- **Rankings**
- **Estimates**

# Decision Predictions

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



## *Decisions*

<i>primary</i>
<i>secondary</i>
<i>tertiary</i>
<i>primary</i>
<i>secondary</i>

Trained model uses input measurements to make best decision for each case.

# Ranking Predictions

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



## *Rankings*

<i>720</i>
<i>520</i>
<i>620</i>
<i>580</i>
<i>470</i>

Trained model uses input measurements to optimally rank each case.

# Estimate Predictions

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



## *Estimates*

<i>0.65</i>
<i>0.33</i>
<i>0.54</i>
<i>0.47</i>
<i>0.28</i>

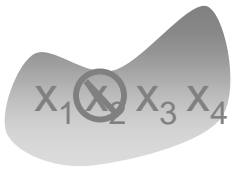
Trained model uses input measurements to optimally estimate target value.

# Model Essentials – Predict Review

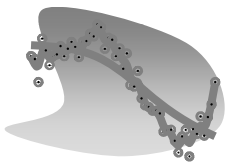


**Predict new cases**

**Decide, rank,  
estimate**



**Select useful inputs**

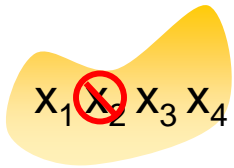


**Optimize complexity**

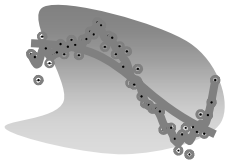
# Model Essentials – Select Review



Predict new cases



Select useful inputs



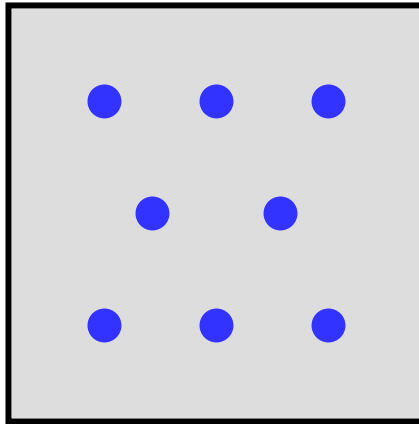
Optimize complexity



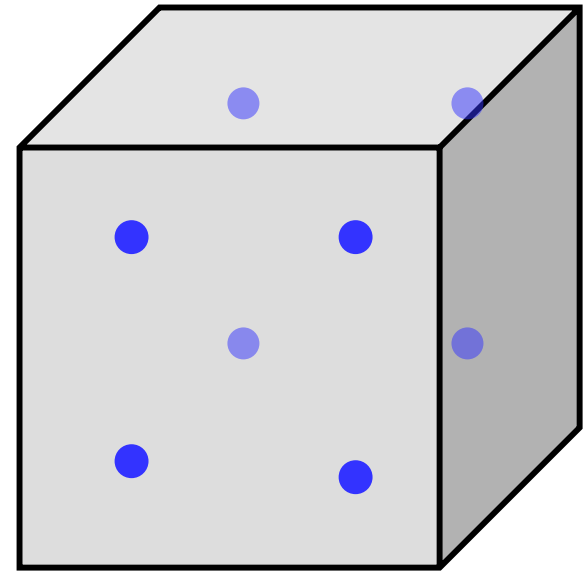
# Curse of Dimensionality



1-D



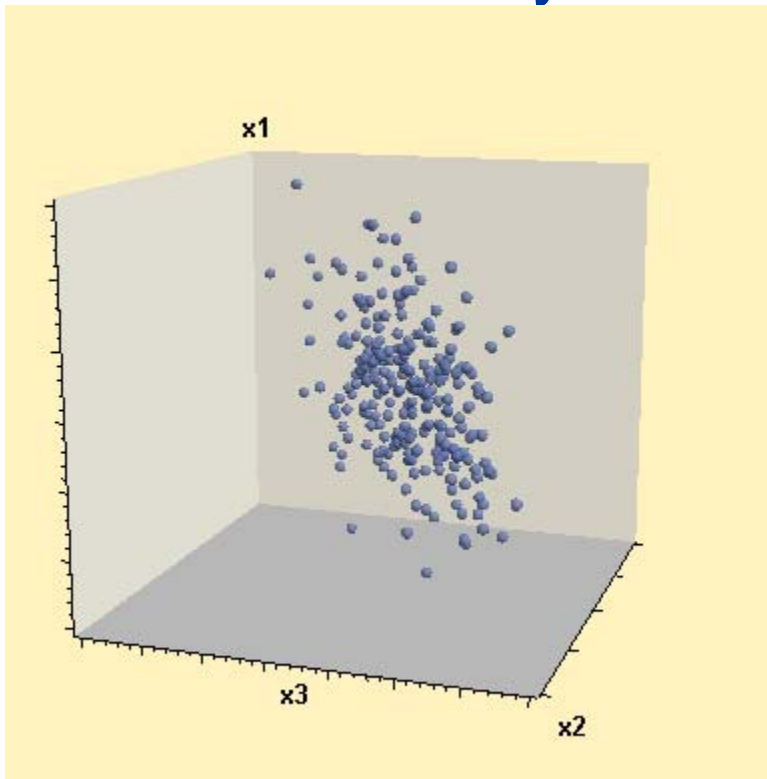
2-D



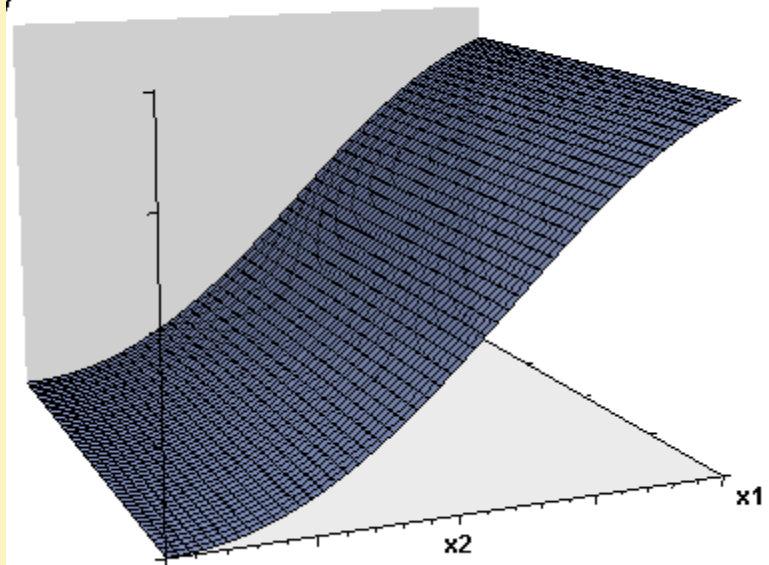
3-D

# Input Selection

## Redundancy



## Irrelevancy

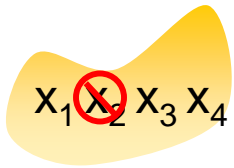


# Model Essentials – Select Review



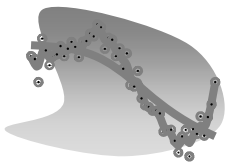
Predict new cases

Decide, rank,  
estimate



Select useful inputs

**Eradicate  
redundancies  
irrelevancies**

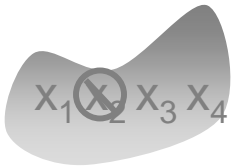


Optimize complexity

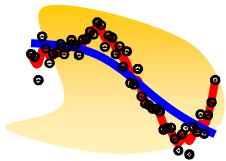
# Model Essentials – Optimize



Predict new cases



Select useful inputs



Optimize complexity

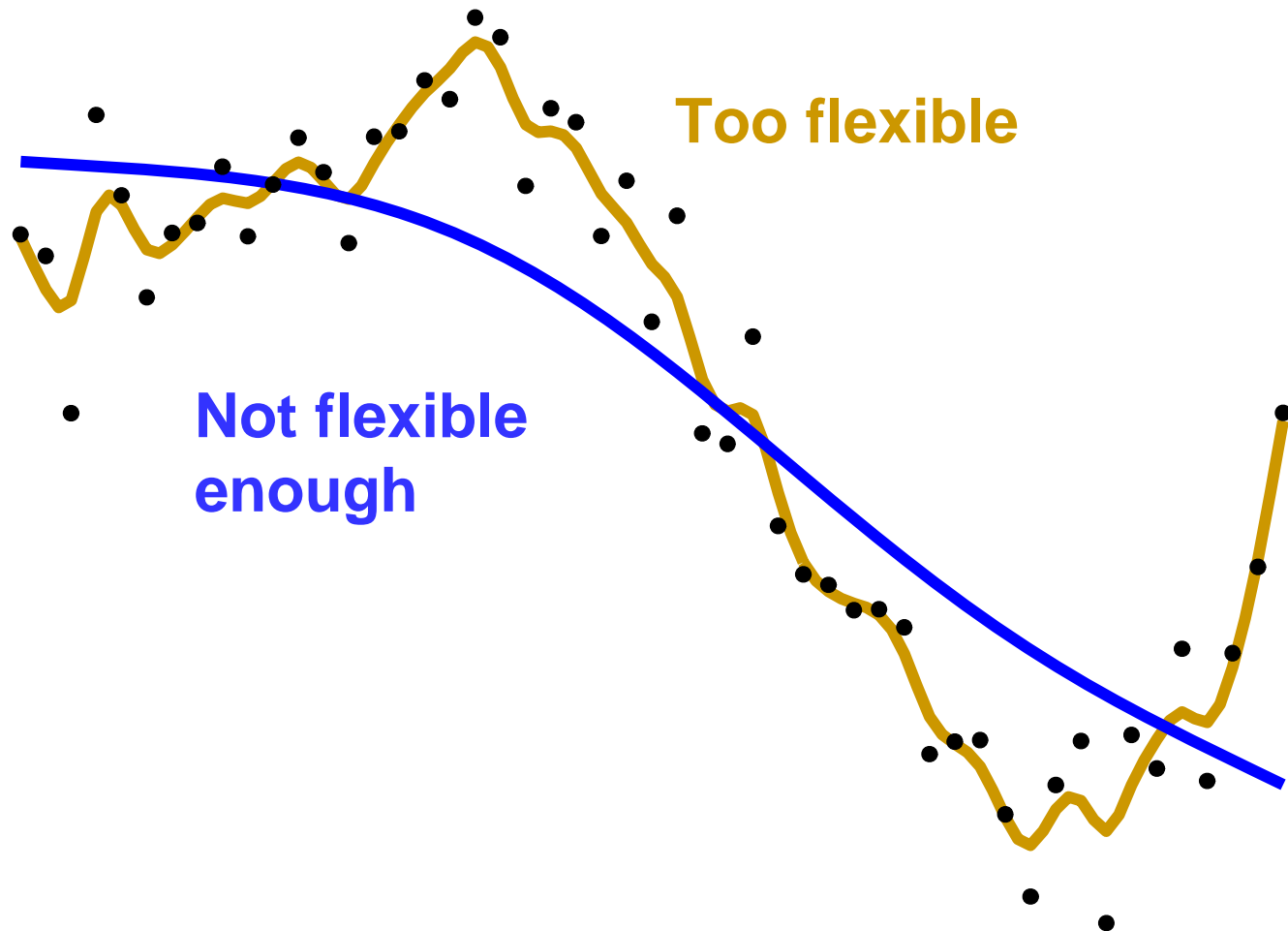
# Fool's Gold

My model fits the  
training data perfectly...

*I've struck it rich!*



# Model Complexity



# Data Splitting



# Training Data Role

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>

## *Validation Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



Training data gives sequence of predictive models with increasing complexity.



# Validation Data Role

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>



*prediction*  
*prediction*  
*prediction*  
*prediction*  
*prediction*

## ***Validation Data***

<b><i>case 1: inputs</i></b>	<b><i>target</i></b>
<b><i>case 2: inputs</i></b>	<b><i>target</i></b>
<b><i>case 3: inputs</i></b>	<b><i>target</i></b>
<b><i>case 4: inputs</i></b>	<b><i>target</i></b>
<b><i>case 5: inputs</i></b>	<b><i>target</i></b>

**Validation data  
helps select best  
model from  
sequence**

# Validation Data Role

## *Training Data*

<i>case 1: inputs</i>	<i>target</i>
<i>case 2: inputs</i>	<i>target</i>
<i>case 3: inputs</i>	<i>target</i>
<i>case 4: inputs</i>	<i>target</i>
<i>case 5: inputs</i>	<i>target</i>

*prediction*  
*prediction*  
*prediction*  
*prediction*  
*prediction*

## **Validation Data**

<b>case 1: inputs</b>	<b>target</b>
<b>case 2: inputs</b>	<b>target</b>
<b>case 3: inputs</b>	<b>target</b>
<b>case 4: inputs</b>	<b>target</b>
<b>case 5: inputs</b>	<b>target</b>

***prediction***  
***prediction***  
***prediction***  
***prediction***  
***prediction***

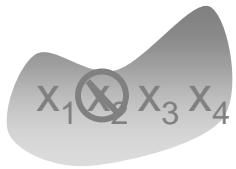
**Validation data  
helps select best  
model from  
Sequence.**

# Model Essentials – Optimize



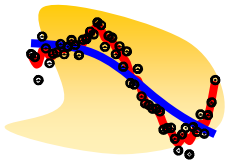
Predict new cases

Decide, rank,  
estimate



Select useful inputs

Eradicate  
redundancies  
irrelevancies



Optimize complexity

**Tune models with  
validation data**

# Agenda

**Introduction to Predictive Models**

**DECISION TREES**

**Pruning**

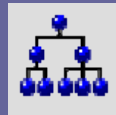
**Regression**

**Neural Networks**

**Model Assessment**

# Predictive Modeling Tools

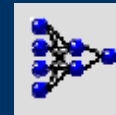
## Primary



Decision Tree



Regression



Neural Network

## Specialty



Dmine Regression



MBR



AutoNeural



Rule Induction



DMNeural

## Multiple Model



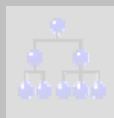
Ensemble



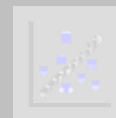
Two Stage

# Predictive Modeling Tools

## Primary



Decision Tree



Regression



Neural Network

## Specialty



Dmine Regression



MBR



AutoNeural



Rule Induction



DMNeural

## Multiple Model



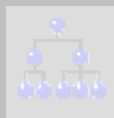
Ensemble



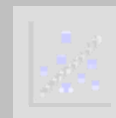
Two Stage

# Predictive Modeling Tools

## Primary



Decision Tree



Regression



Neural Network

## Specialty



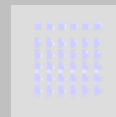
Dmine Regression



MBR



AutoNeural



Rule Induction



DMNeural

## Multiple Model



Ensemble



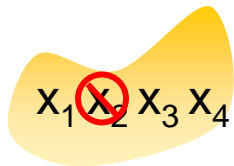
Two Stage

# Model Essentials – Decision Trees



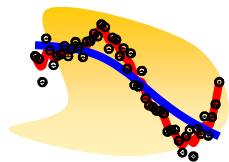
**Predict new cases**

**Prediction rules**



**Select useful inputs**

**Split search**



**Optimize complexity**

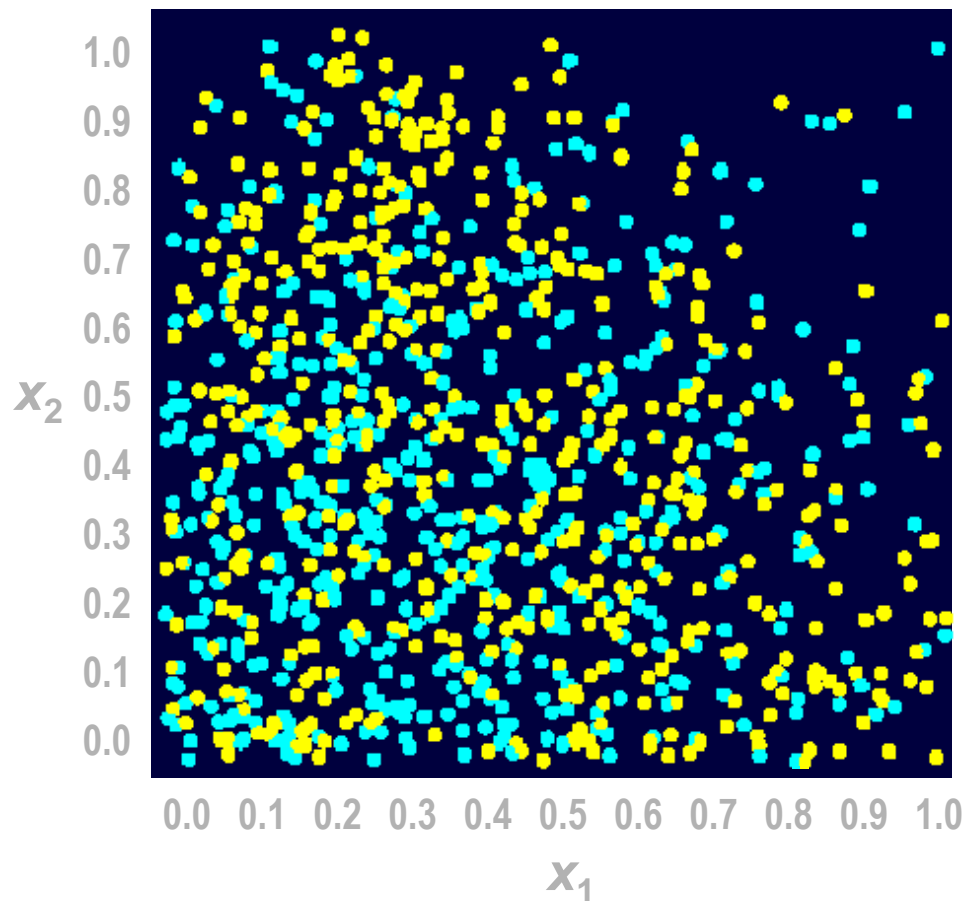
**Pruning**



# Simple Prediction Illustration

**Analysis goal:**

**Predict the color of a dot based on its location in a scatter plot.**

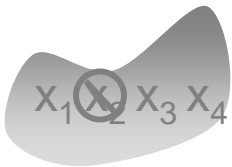


# Model Essentials – Decision Trees



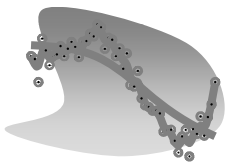
**Predict new cases**

**Prediction rules**



**Select useful inputs**

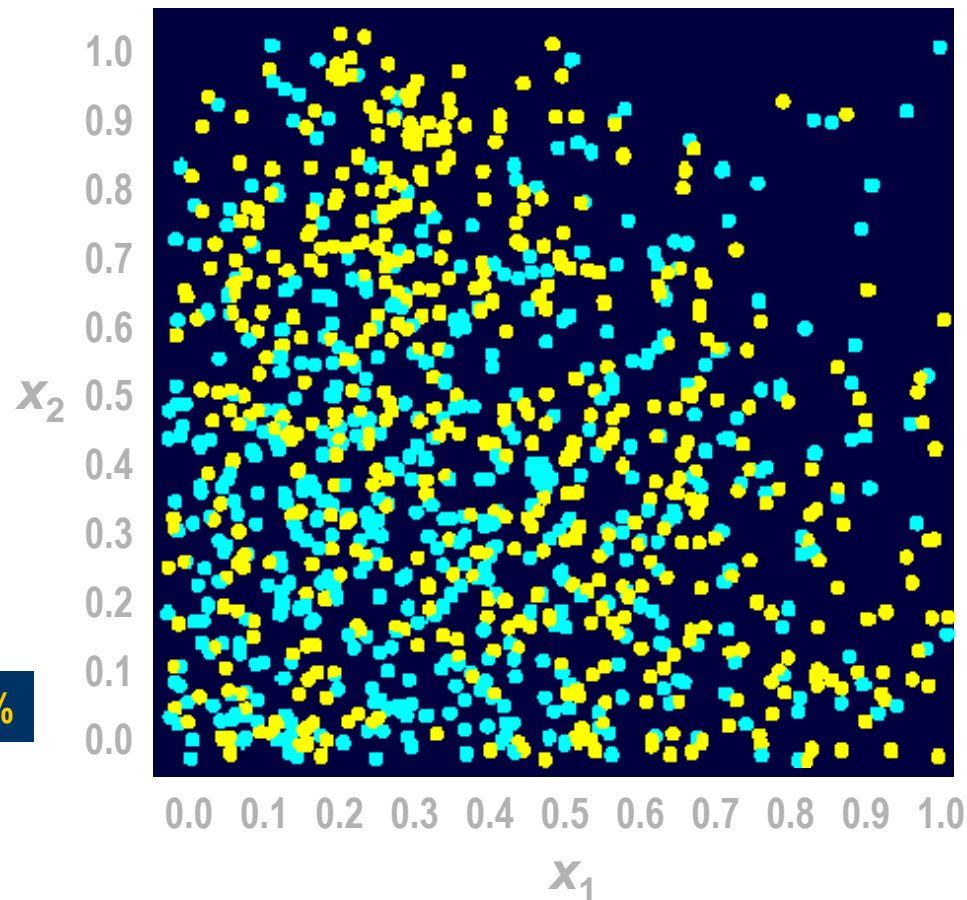
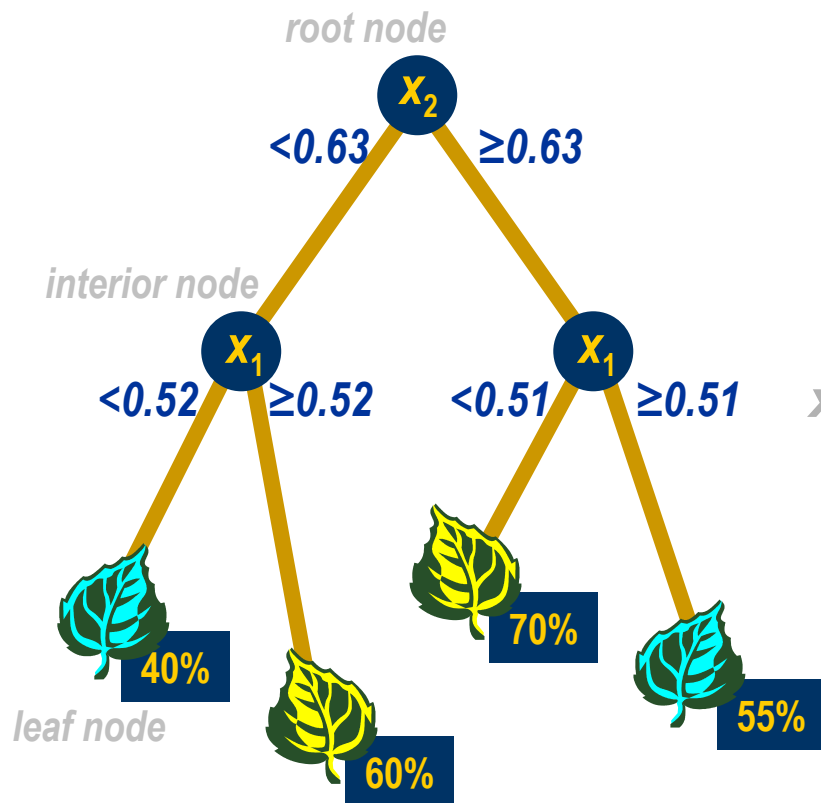
**Split search**



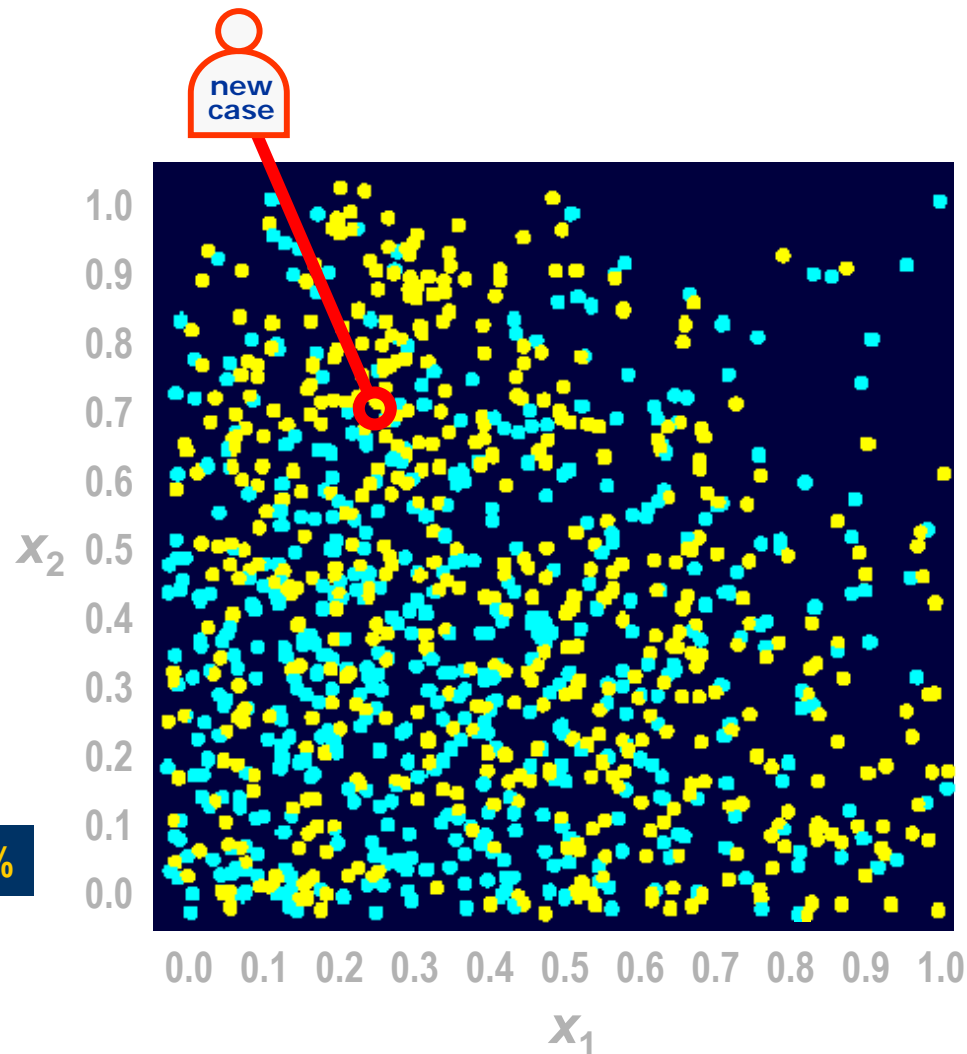
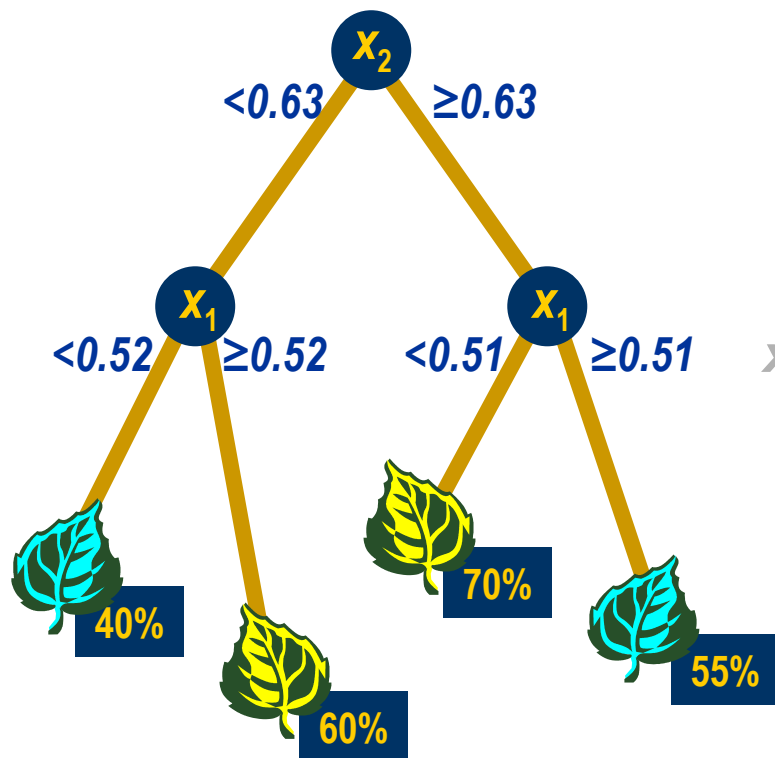
**Optimize complexity**

**Pruning**

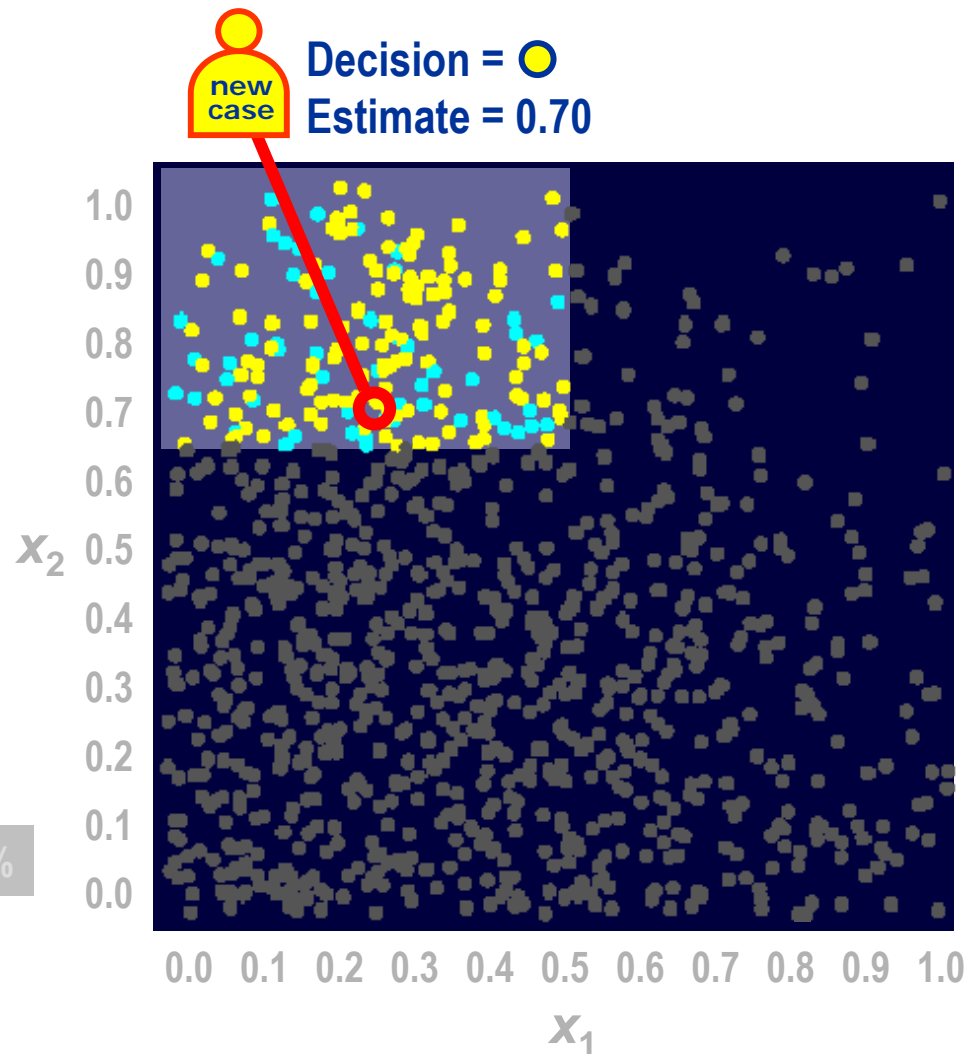
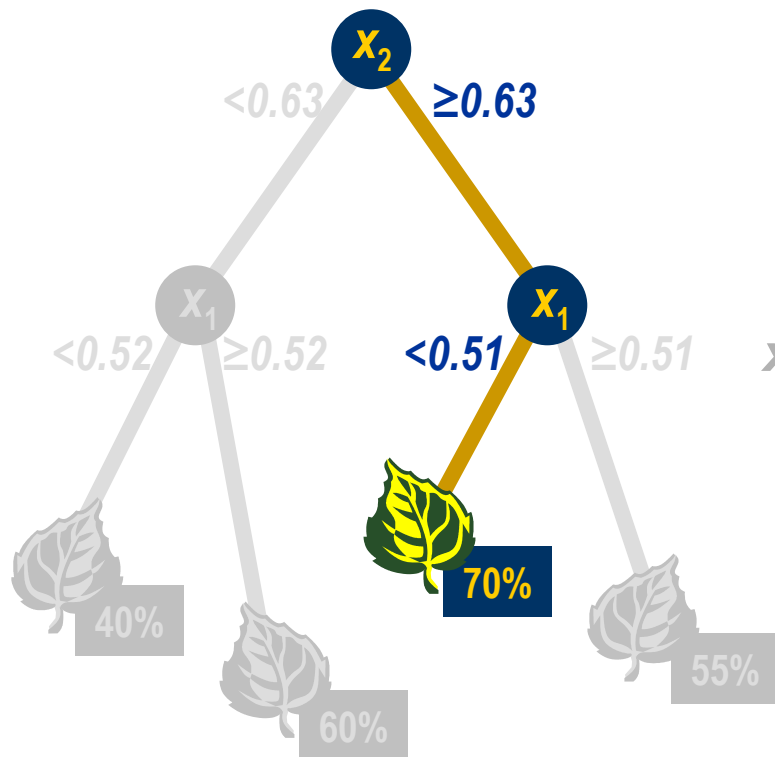
# Decision Tree Prediction Rules



# Decision Tree Prediction Rules



# Decision Tree Prediction Rules

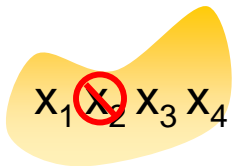


# Model Essentials – Decision Trees



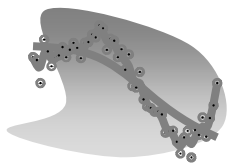
Predict new cases

Prediction rules



Select useful inputs

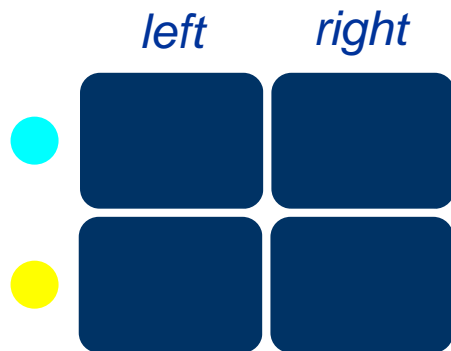
**Split search**



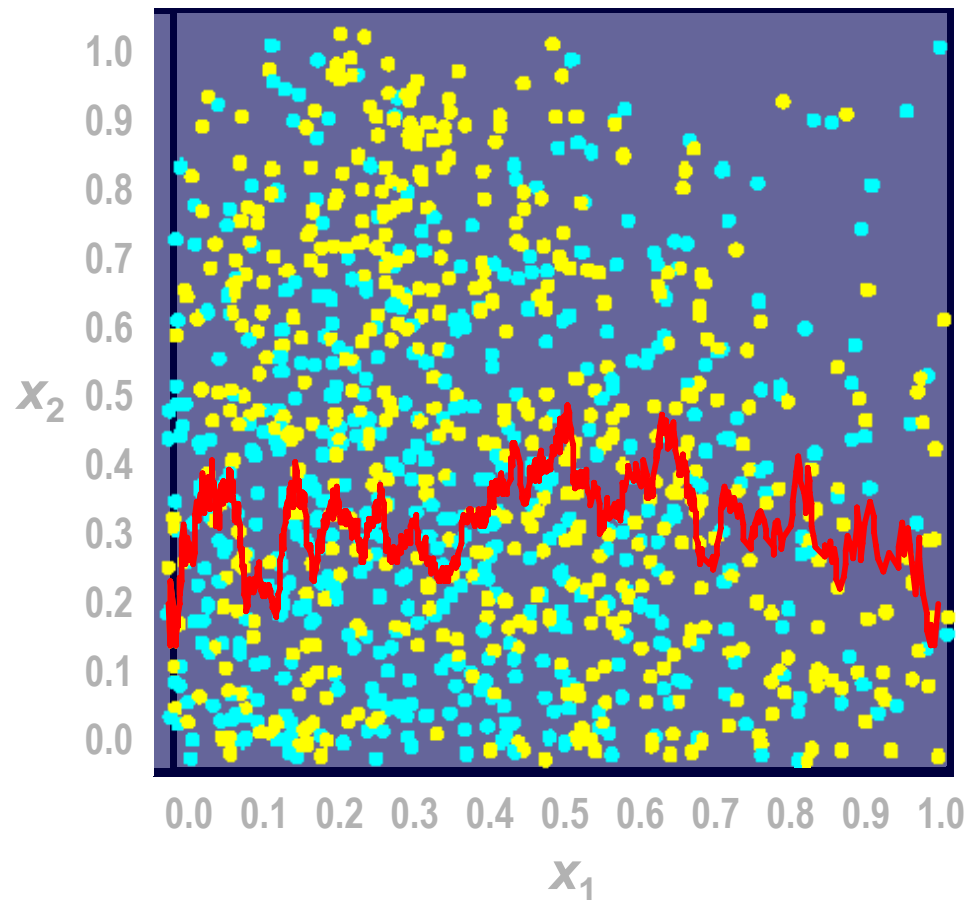
Optimize complexity

Pruning

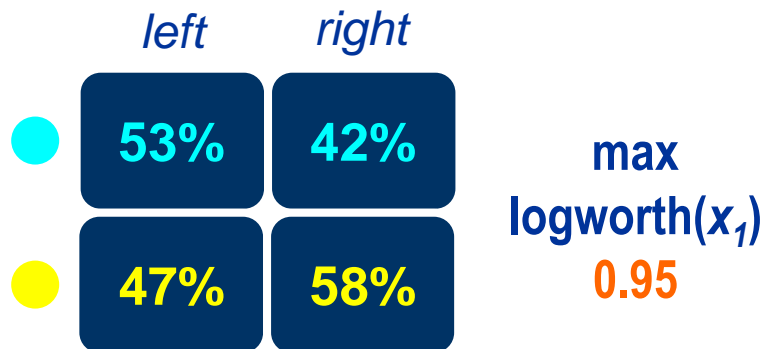
# Decision Tree Split Search



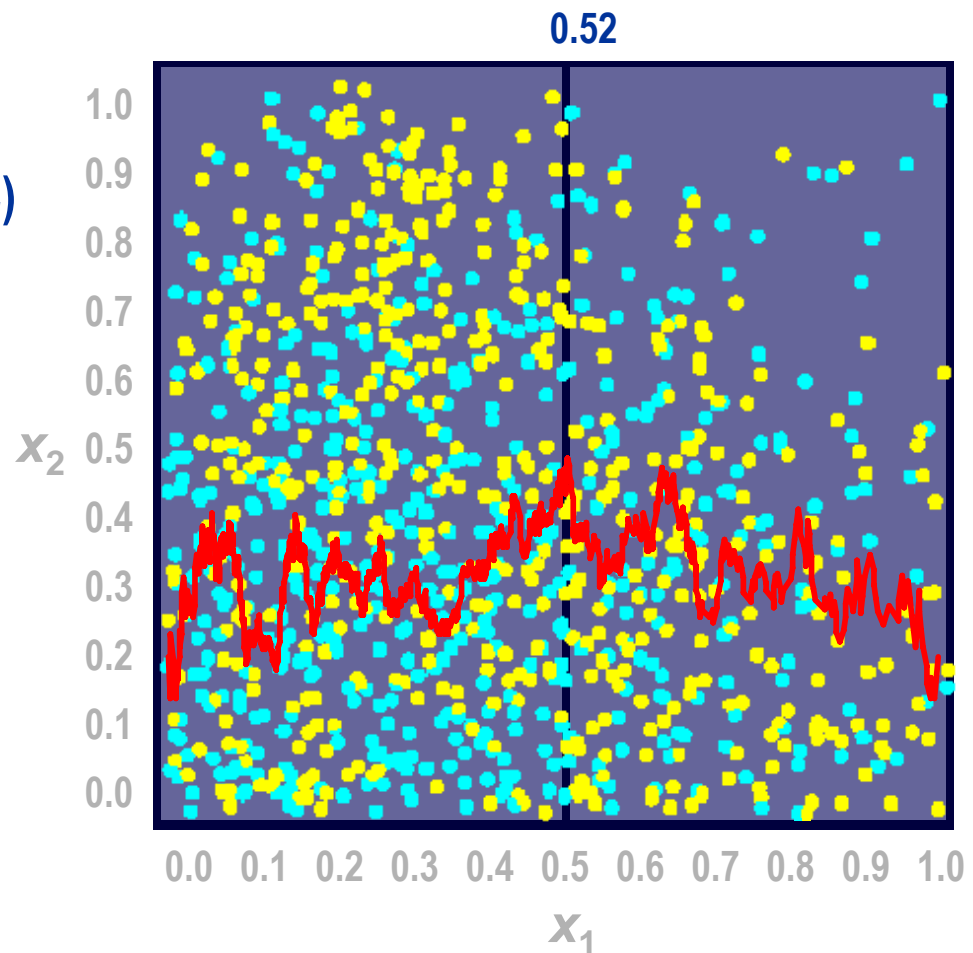
Calculate the *logworth* of every partition on input  $x_1$ .



# Decision Tree Split Search

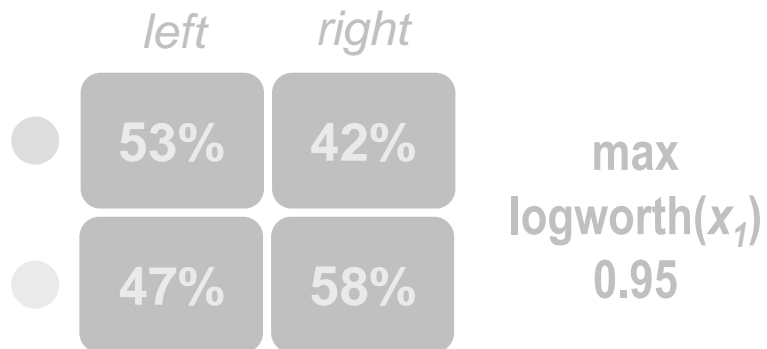


Select the partition with maximum *logworth*.

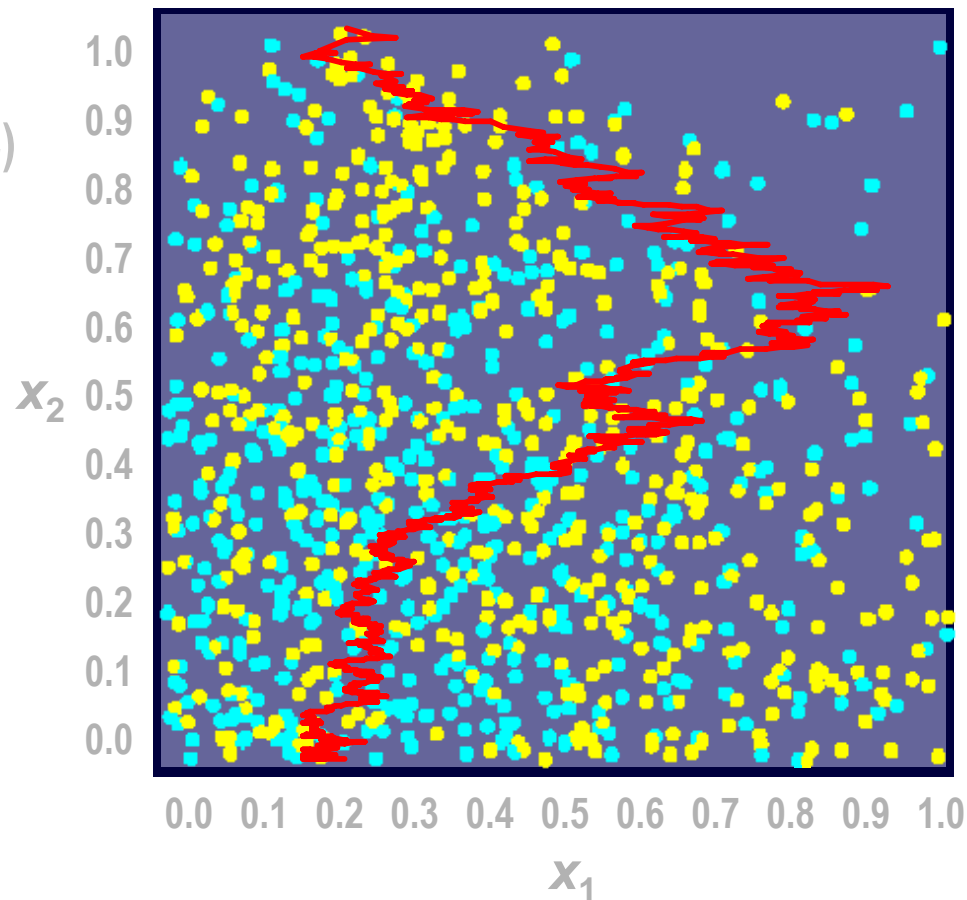




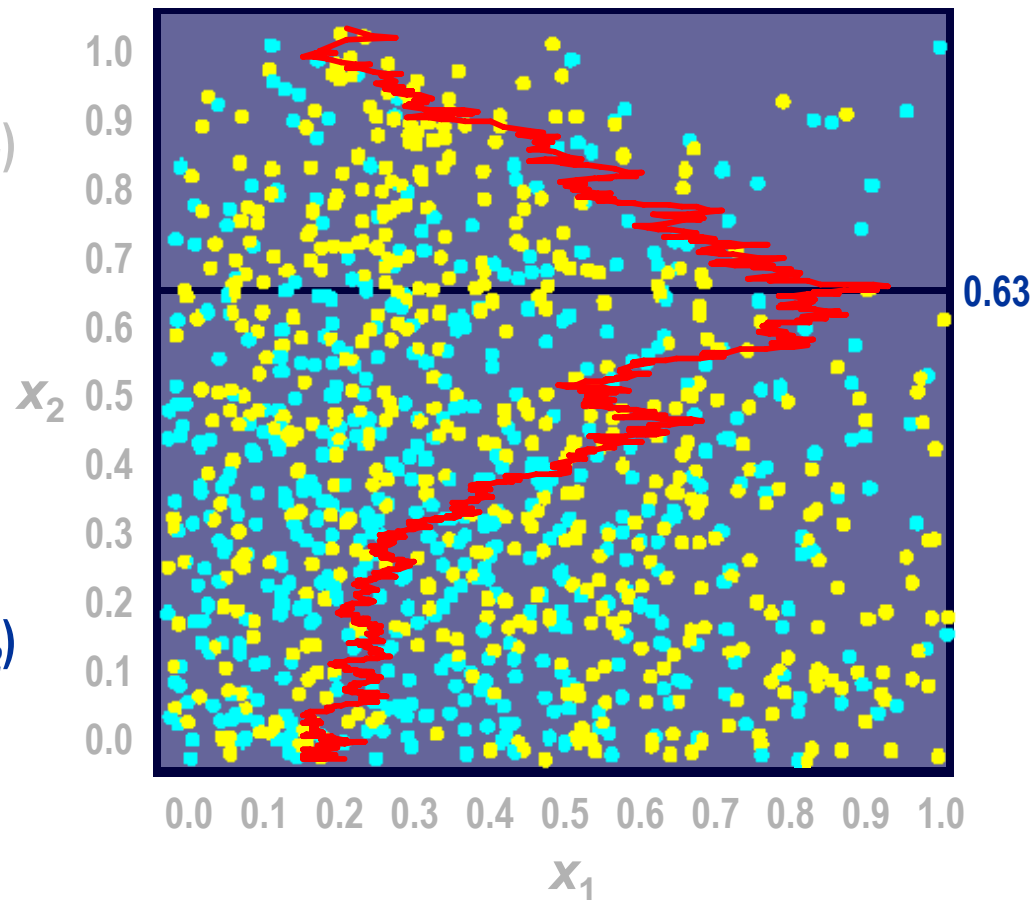
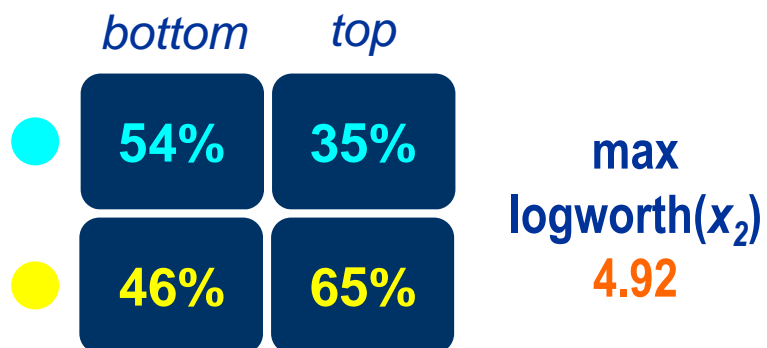
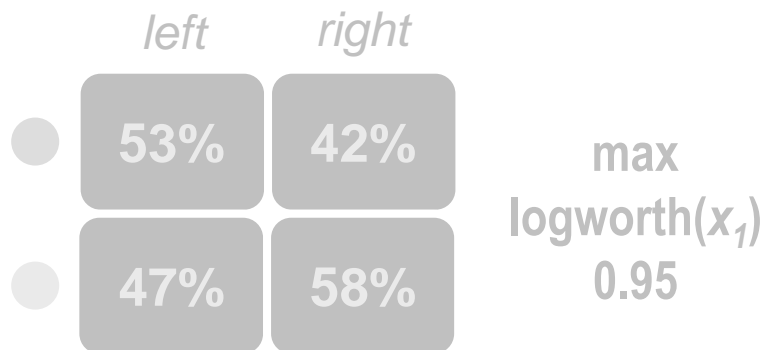
# Decision Tree Split Search



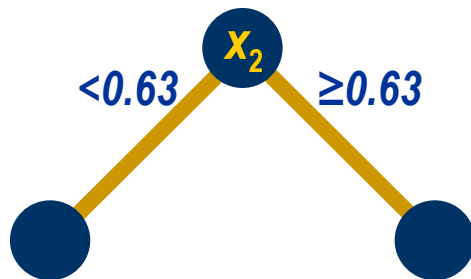
Repeat for input  $x_2$ .



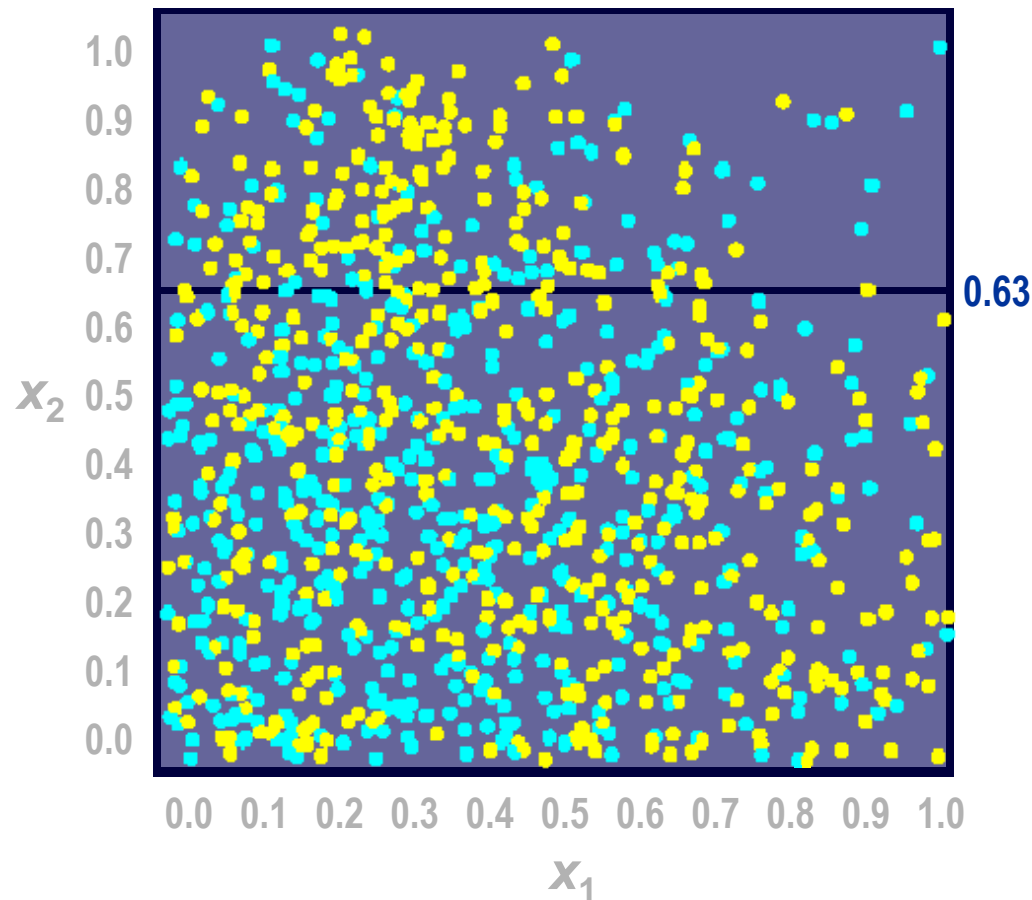
# Decision Tree Split Search



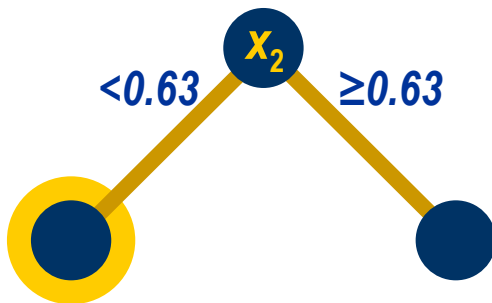
# Decision Tree Split Search



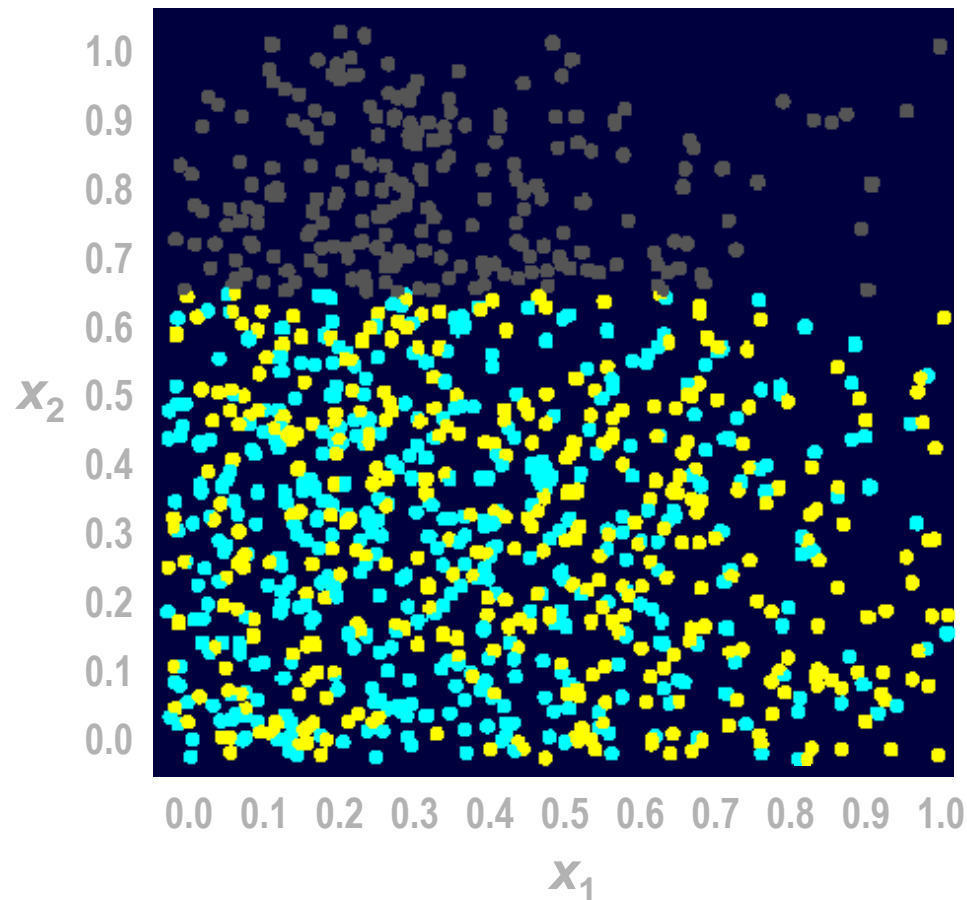
Create partition rule  
from best partition  
across all inputs.



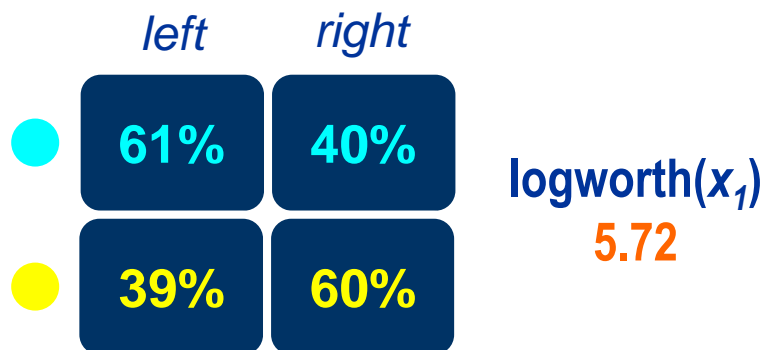
# Decision Tree Split Search



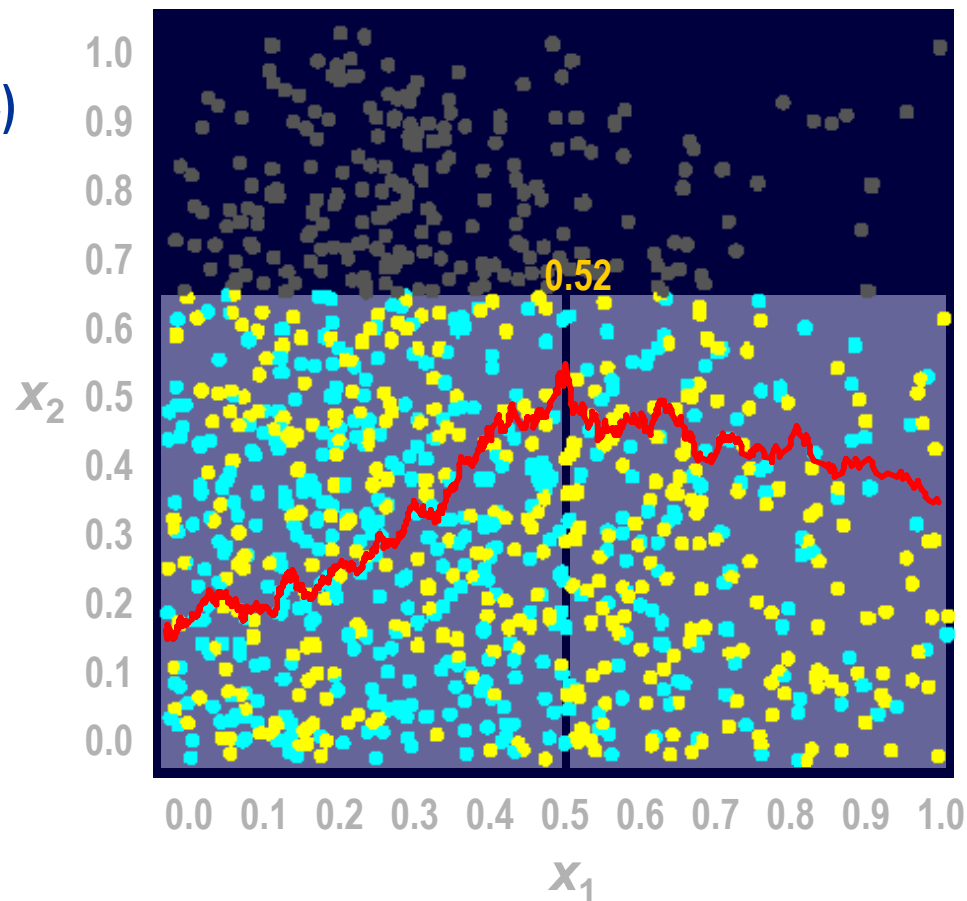
Repeat process in each subset.



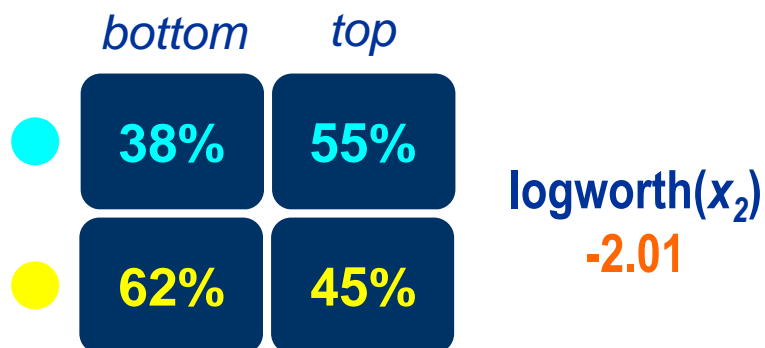
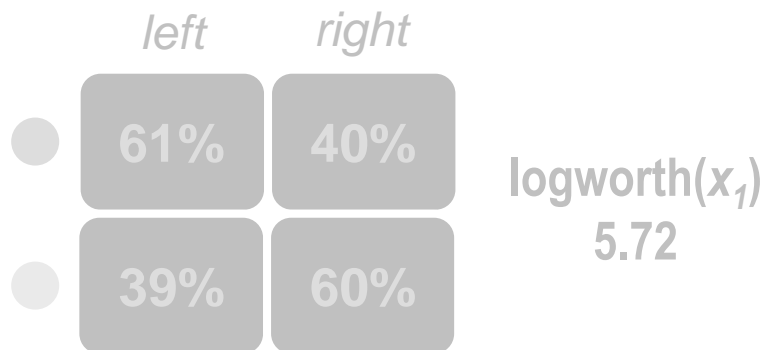
# Decision Tree Split Search



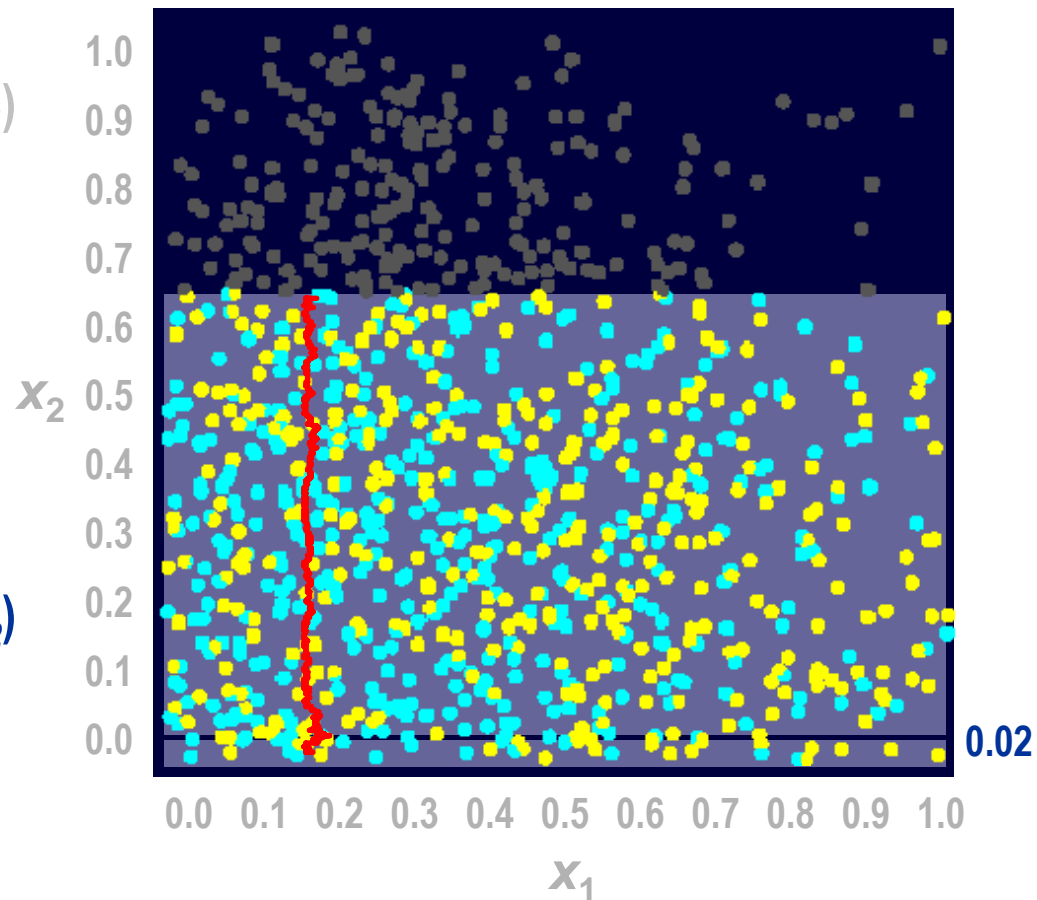
Select the partition with maximum *logworth* on input  $x_1$ .



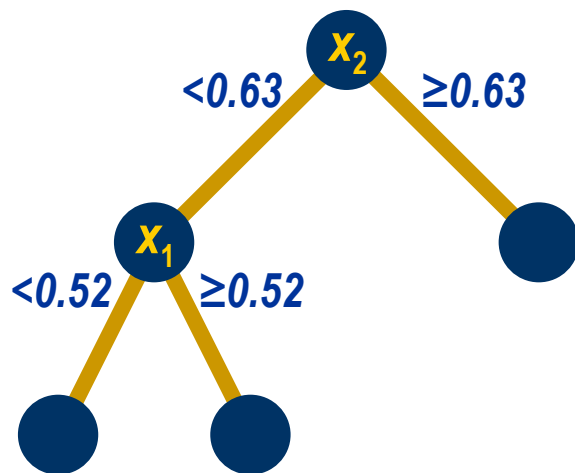
# Decision Tree Split Search



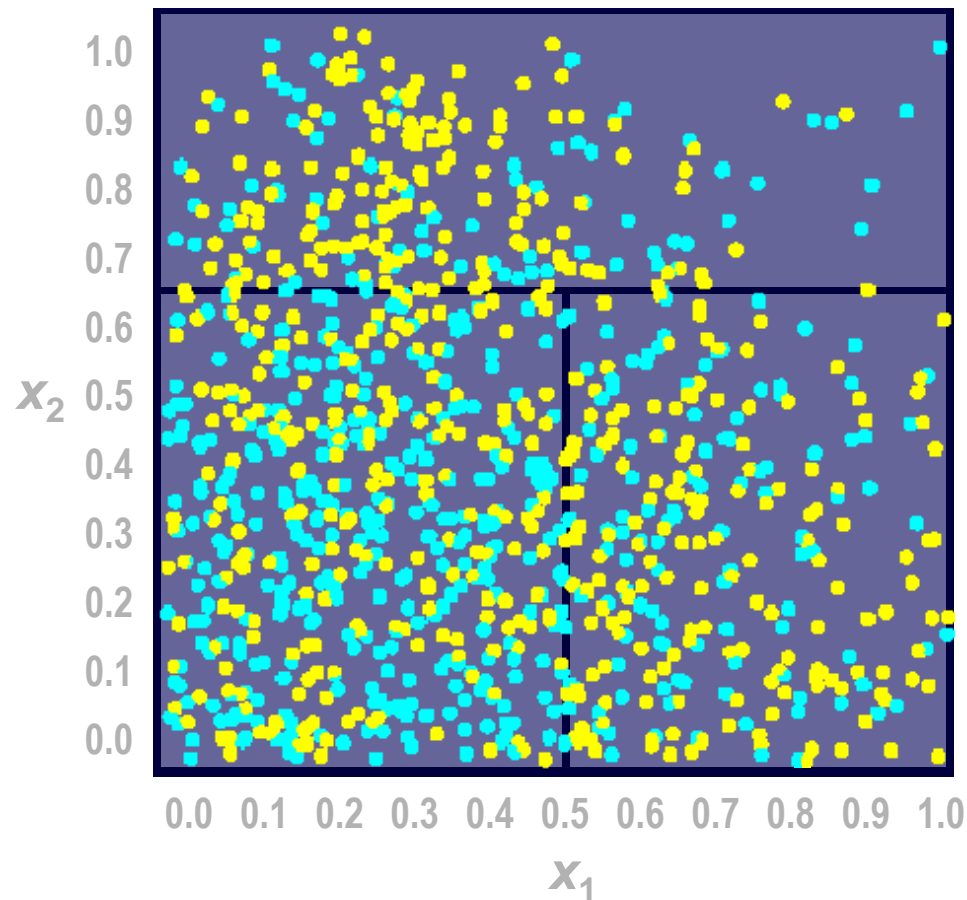
Repeat for input  $x_2$ .



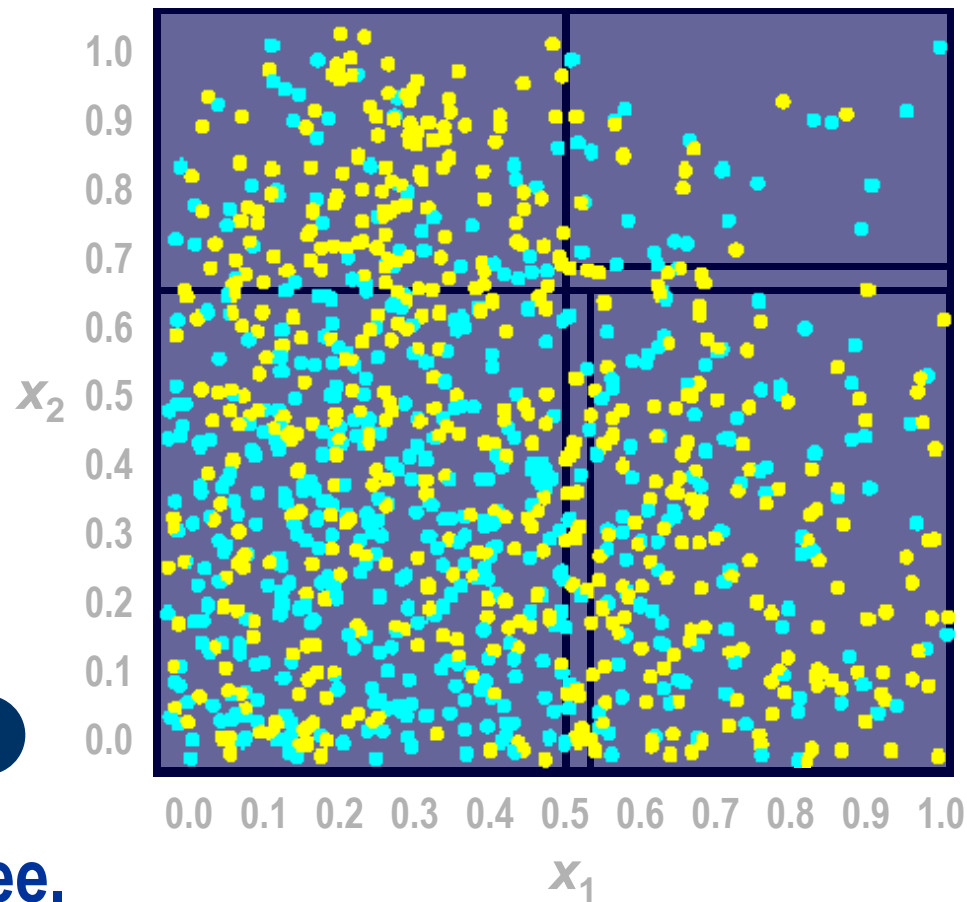
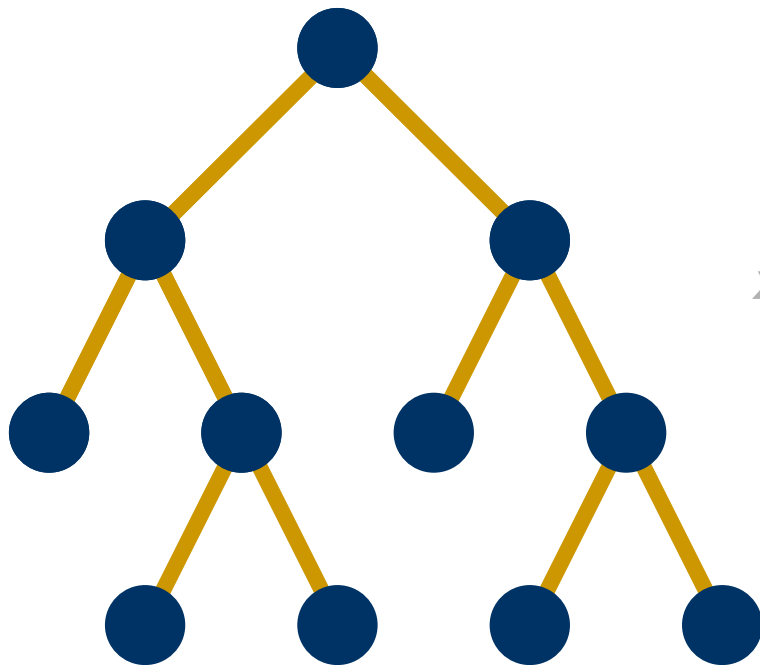
# Decision Tree Split Search



Create second partition rule.



# Decision Tree Split Search



Repeat to form maximal tree.





## **Demo Decision Tree**